



# Hoosier Fire Equipment, Inc.

## FIRE APPARATUS PROPOSAL

March 23, 2026

City of Greenfield, Indiana  
Greenfield Fire Territory  
10 S. State St.  
Greenfield, IN 46140

City and Fire Territory Officials,

We hereby propose and agree to furnish to you the following fire apparatus and any associated equipment and services as herein detailed, upon your acceptance of this proposal:

**One (1) Spartan ER "Star" Custom Top Mount Pumper**

per the accompanying specifications, which are hereby made part of this proposal.

For the sum of:

**One Million, Two Hundred Ninety-Five Thousand, Seven Hundred Thirty-One  
and 00/100 Dollars ----- (\$1,295,731.00)**

Upon acceptance of this proposal, a signed sales agreement or a properly approved Purchase Order, as issued by the Purchasing Authority, will be executed, will initiate the order process, and will establish the effective date of the order.

The proposed fire apparatus will be ready for delivery within approximately **750** calendar days after the effective date of the order.

Payment in full is due at time of delivery, with delivery to be made at **Greenfield Fire Territory Headquarters, Greenfield, Indiana.**

Unless accepted within thirty (30) days from date, we reserve the right to withdraw this proposal. Please advise if additional proposal evaluation time is required, and the proposal pricing will be extended as agreed upon by the major component manufacturers and Spartan ER / REV Fire.

On behalf of Hoosier Fire Equipment, Inc. and Spartan Emergency Response, thank you for your consideration of this proposal and for the opportunity to work with you and your fire department apparatus purchasing committee on this new apparatus project. We appreciate your past business and look forward to furnishing your fire department and your community with this new apparatus.

If you have any questions, need any additional information, or if there is anything else we can help you with, please do not hesitate to contact me at our Mid-State office, (317) 891-8375, or via email at: [remmerson@hoosierfire.com](mailto:remmerson@hoosierfire.com)

Respectfully Submitted,

Ryan Emmerson  
Emergency Vehicle Specialist



## Hoosier Fire Equipment, Inc.

### PROPOSAL OPTIONS

City of Greenfield, Indiana  
Greenfield Fire Territory  
10 S. State St.  
Greenfield, IN 46140

Along with acceptance of our base bid, the Purchaser may elect any of the following listed options at the prices indicated.

#### PROPOSAL OPTION No. 1

##### 100% CONTRACT PRE-PAYMENT DISCOUNT

If the Purchaser desires to pay the full contract amount at the time of contract signing, the herein indicated amount will be deducted from the proposal price. The election of this prepayment option includes a 100% Performance Bond issued to the Purchaser within thirty (30) days of contract execution.

DEDUCT FROM BASE PROPOSAL PRICE: **(\$72,925.00)**

*\* Note that the selection of this option precludes the selection of any other herein offered pre-payment discounts.*

#### PROPOSAL OPTION No. 2

##### EQUIPMENT PRE-PAYMENT DISCOUNT

All items in the "MISCELLANEOUS EQUIPMENT" section of our Proposal Spec will be ordered upon Purchaser's acceptance and signing of the apparatus Sales Agreement. The Miscellaneous Equipment items will be delivered to the Purchaser when received from the respective equipment manufacturer, and upon final delivery of all Miscellaneous Equipment items, the Purchaser will be invoiced in the amount of: **\$57,335.00**, and that payment will be due to Hoosier Fire Equipment, Inc. within ten (10) days of invoice.

DEDUCT FROM BASE PROPOSAL PRICE: **(\$5,877.00)**



Brandon, SD | Charlotte, MI | Ephrata, PA | Snyder, NE  
SPARTANER.COM



Vendor Contract #082025-RVG-4

March 23, 2026

City of Greenfield, Indiana  
Member #167108  
c/o Greenfield Fire Territory  
10 S. State St.  
Greenfield, IN 46140

We are pleased to offer the following fire apparatus for your purchase:

**One (1) New Model Spartan ER "Star" Custom Pumper**

This proposal is offered through the above noted Sourcewell® Contract, and is based on the detailed specifications and sales drawing included as part of this proposal.

MSRP:	\$1,292,360.00
Sourcewell Discount:	(\$96,524.00)
Discount Percentage:	7.47%
Dealer Provided Items (i.e., Inspections, Misc. Access. & Equip., Graphics, PDI, Delivery, F&OD, etc.)	<u>\$99,895.00</u>
Total Contract Price:	<u>\$1,295,731.00</u>

*Above pricing does not include any Federal, State or local taxes.*

We look forward to providing your agency with an industry leading apparatus. Our legacy of expertise means we build your apparatus from the ground up on a foundation ready to handle your specific response equipment and route needs. We strategically configure your apparatus design to represent the best possible mix of safety, speed, agility, ergonomics, and serviceability.

Sincerely Offered,

Timothy D. Swartz  
Vice President - Operations  
Hoosier Fire Equipment, Inc.  
Spartan ER Authorized Dealer – State of Indiana